



# ASK ONE MORE QUESTION



## DOES YOUR SPOUSE/PARTNER HAVE EQUAL LIFE INSURANCE COVERAGE?

If not, take another application.



## WHAT IS YOUR NET WORTH/ANNUAL INCOME?

Don't just take their word; consider them for maximum benefits based on financials.



## ARE YOU CURRENTLY PROTECTING YOUR PAYCHECK?

Quote Disability Income insurance too.



## DO YOU CURRENTLY HAVE HIGH HEALTH INSURANCE DEDUCTIBLES?

Quote Critical Illness insurance too.



## ARE YOU CONCERNED ABOUT THE HIGH COST OF HEALTH INSURANCE IN RETIREMENT?

Quote LTC and Chronic Illness insurance (add rider)



## ARE YOU A BUSINESS OWNER?

If yes, ask these follow up questions:

- Does your business have a buy-sell arrangement?
- If yes, is it funded for death, disability and retirement?
- When was the last time it was reviewed?

Offer them a FREE business valuation.

This Information is for Agents Only. Not for Consumer Distribution.



## MVP Financial Services, Inc.

[www.mvp4me.com](http://www.mvp4me.com)

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